

Supplementary Material for Full-Year Financial Results for the Fiscal Year Ending March 31, 2023 (FY2023)

May 11, 2023

Securities code: 9413

TV TOKYO Holdings Corporation

FY23/3 Full-year Consolidated Financial Results and FY24/3 Forecast/Summary of New Medium-Term Plan



<Achieved results under "the tribrid strategy" of the broadcasting, anime and streaming businesses >

New record-high net sales, operating income, ordinary income and profit

- · Operating income was 9,229 million yen
 - ⇒increased by 529 million yen from the full-year forecast announced in the third quarter (February 7)
- TV TOKYO recorded higher net sales and profit, with the "streaming and anime" businesses, a growth engine, driving its performance, while the broadcasting businesses secured the same level of profit as in the previous year.
 - ⇒ Net sales for the anime business increased by 23% year on year due to continued growth in overseas sales. Commercialization in North America increased significantly.
 - ⇒Net sales for the streaming business increased by 22% year on year due to strong sales of both new and archived dramas.
- <Enhancing shareholder returns>

Annual dividends of 80 yen (60 yen for FY22/3)/acquired approximately 460,000 treasury shares (1.7% of issued shares) ⇒ Total payout ratio of 46.3%

<Higher net sales and profit expected for FY24/3>

Net sales are expected to increase for the third consecutive year, and operating and ordinary income are expected to increase for the fourth consecutive year

- <New Medium-Term Plan for FY24/3 to FY26/3>
 - · Aim to achieve 8% ROE in the late 2020s
 - Targets for FY26/3 set at consolidated net sales of 170.0 billion yen and consolidated operating income of 11.0 billion yen.
 - Reduce the ratio of "broadcasting" businesses to "anime/streaming/shopping" businesses of "5:5" in FY2022 to "4:6" in FY26/3 through profit structure reform

*For details, please refer to "Notice concerning Medium-Term Plan 2023"

Overview of Business Segments



Segments	Operating Companies	Business Category		Business Operations
		Broadcastin	g businesses	Broadcasting revenue through terrestrial broadcasting
			5 11 21 21 22 2	Sale of broadcast programs to other broadcasters
			Anime	Business revenue using peripheral rights for anime broadcast
				programs
Terrestrial broadcasting	TV TOKYO Corporation			Business revenue using peripheral rights for non-anime
business		Rights	Streaming	broadcast programs
		businesses	business	Box-office revenue through investment in movies, and
				business revenue by using peripheral rights
			Events	Box-office revenue by organizing events, etc.
Broadcast related	12 consolidated subsidiaries			TV shopping, e-commerce business, and paid CS broadcasting channel business
	(excluding other segments' operating			Music publishing business, and businesses that supplement broadcasting itself, such
business	companies)			as production and sale of programs, and broadcasting operations
		Dunadanatin	e handing and	Broadcasting revenue through BS broadcasting
BS Broadcasting	BS TV TOKYO Corporation	broadcastin	g businesses	Sale of broadcast programs to other broadcasters
business	Corporation	Diahta huain	00000	Business revenue using peripheral rights for BS broadcast
		Rights busin	esses	programs
Communication	TV TOKYO Communications Corporation			Development, operations, and advertising businesses of digital
business	TV TOKTO Communications Corporation			media such as video streaming

Consolidated Overview of Profit and Loss by Segment Tokyo HD



	Acc	Accounting Period (January to March)				Cumulative Period (April to March)				(William y Gri)
	E) (22 /2 /2	T) (22 / 2 / 2	YoY	' change	FY22/3	FY22/3 FY23/3		change	Change from forecast	
Net sales	FY22/3 4Q	FY23/3 4Q	Amount	%	full year	full year	Amount	%	Amount	%
Terrestrial broadcasting	29,683	30,232	549	1.9%	110,969	113,466	2,497	2.3%	1,090	1.0%
Broadcast related	9,046	9,931	885	9.8%	36,647	38,542	1,895	5.2%	52	0.1%
BS broadcasting	4,237	4,093	△ 144	△ 3.4%	17,176	16,864	△ 312	△ 1.8%	102	0.6%
Communication	1,576	1,483	△ 92	△ 5.9%	5,020	5,181	160	3.2%	75	1.5%
Total consolidated net sales	38,187	40,198	2,010	5.3%	148,070	150,963	2,892	2.0%	963	0.6%
Expenses										
Terrestrial broadcasting	28,213	28,939	725	2.6%	104,248	105,915	1,666	1.6%	496	0.5%
Broadcast related	8,605	9,841	1,236	14.4%	33,468	36,148	2,679	8.0%	318	0.9%
BS broadcasting	4,275	3,491	△ 784	△ 18.3%	14,946	14,550	△ 395	△ 2.6%	19	0.1%
Communication	1,460	1,320	△ 140	△ 9.6%	4,627	4,708	80	1.7%	75	1.6%
Total consolidated operating expenses	37,256	39,106	1,850	5.0%	139,486	141,733	2,246	1.6%	433	0.3%
Operating income										
Terrestrial broadcasting	1,469	1,293	△ 176	△ 12.0%	6,720	7,551	830	12.4%	593	8.5%
Broadcast related	440	90	△ 350	△ 79.6%	3,178	2,394	△ 783	△ 24.7%	△ 265	△ 10.0%
BS broadcasting	△ 38	601	639		2,230	2,313	83	3.7%	83	3.7%
Communication	116	163	47	41.0%	393	472	79	20.3%	0	0.1%
Total consolidated operating income	931	1,091	159	17.2%	8,584	9,229	645	7.5%	529	6.1%
Consolidated ordinary income	1,042	981	△ 61	△ 5.9%	9,159	9,378	218	2.4%	178	1.9%
Profit (loss) attributable to owners of parent	718	1,343	625	87.1%	6,024	6,724	700	11.6%	524	8.5%

Overview of Balance Sheets



Consolidated Overview of Balance Sheets

(Million yen)

		FY22/3 year-end	FY23/3 year-end	Changes			FY22/3 year-end	FY23/3 year-end	Changes
	Current assets	80,224	85,704	5,479	es	Current liabilities	39,836	41,841	2,005
	Non-current assets	53,852	54,229	376		Non-current liabilities	4,403	4,740	336
	Property, plant and equipment	26,879	25,272	△1,607	Lia	Total liabilities	44,240	46,582	2,342
Assets	Intangible assets	1,798	3,666	1,868		Shareholders' equity	86,115	90,209	4,094
Ass	Investments and other assets	25,174	25,290	116	ssets	Valuation and translation adjustments	3,500	2,950	△549
					Net as	Non-controlling interests	221	191	△29
					ž	Total net assets	89,836	93,351	3,514
	Total assets	134,076	139,933	5,856		Total liabilities and net asse	134,076	139,933	5,856

Note: Net assets per share =3,414.10yen

Non-consolidated/TV TOKYO

Financial Position (Million yen)

	i mariolar i obletori (i illiori yori)						
	FY22/3 year-end	FY23/3 year-end	Changes				
	<i>'</i>						
Total assets	79,928	82,545	2,617				
Total liabilities	30,318	31,005	686				
Total net assets	49,609	51,539	1,930				

Non-consolidated/BS TV TOKYO

	Financial Position (Million yen)							
	FY22/3	FY23/3	Changes					
	year-end	year-end	Changes					
Total assets	20,308	20,880	572					
Total liabilities	4,040	3,730	△ 309					
Total net assets	16,267	17,149	882					

Overview of Consolidated Cash Flows (Million yen)

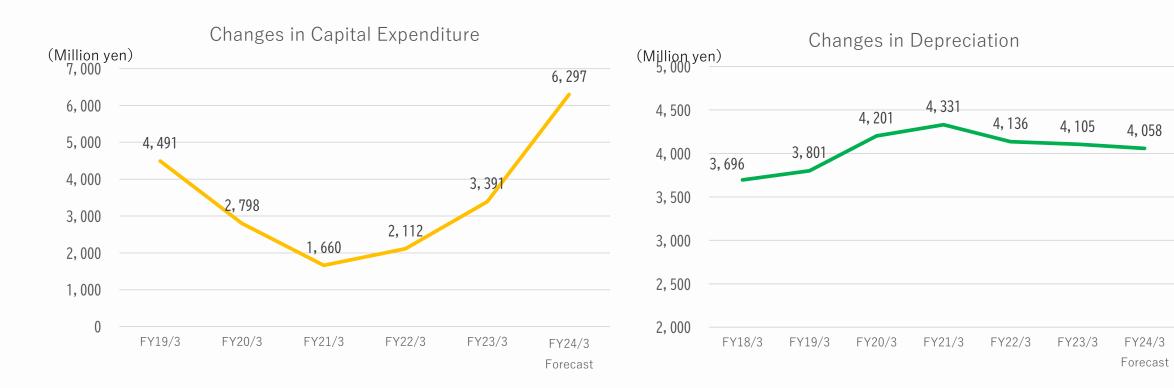
FY22/3 full-year	FY23/3 full-year
13,499	11,135
△1,349	△8,334
△4,793	△3,139
38,078	37,787
	full-year 13,499 △1,349 △4,793

Capital Expenditure/Depreciation



Consolidated Capital Expenditure/Depreciation

	FY23/3 full			FY24/3 full	YoY change	
	year results	Amount	%	year forecasts	Amount	%
Capital expenditure	3,391	1,278	60.5%	6,297	2,905	85.7%
Depreciation	4,105	△31	△0.8%	4,058	△47	△1.2%



Overview of TV TOKYO Profit and Loss (Terrestrial Broadcasting Business)



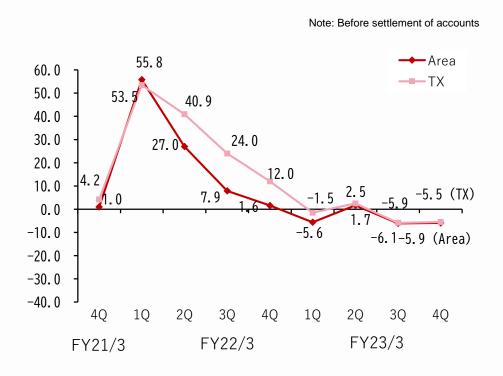
		acception of Davis al-	1 to - Nd	- ala \			Cumulative Period (April to March)			
	Acc	ounting Period (January to Mar YoY ch		FV22/2		mulative Period YoY ch		:n) YoY ch	2000
	FY22/3 4Q	FY23/3 4Q	Amount	%	FY22/3 full year	FY23/3 full year	Amount	%	Amount	%
Net sales	29,683	30,232	549	1.9%	110,969	113,466	2,497	2.3%	1,090	1.0%
Operating expenses	28,213		725	2.6%	104,248	105,915	1,666	1.6%	496	0.5%
Operating income			△ 176	△ 12.0%	6,720	7,551	830	12.4%	593	8.5%
Ordinary income			△ 278	△ 17.6%	8,463	10,673	2,210	26.1%	569	5.6%
Profit before income taxes		1,543	△ 43	△ 2.8%	8,433	10,881	2,447	29.0%	804	8.0%
Overview of broadcasting businesses										
Broadcasting businesses TIME (T)	11,503	11,011	△ 491	△ 4.3%	47,319	44,050	△ 3,268	△ 6.9%	2	0.0%
sales (main items) SPOT (S)	7,913		△ 290	△ 3.7%	29,595	28,934	△ 661	△ 2.2%	151	0.5%
T+S tota	19,416	18,633	△ 782	△ 4.0%	76,914	72,984	△ 3,930	△ 5.1%	153	0.2%
Program sales	1,103	1,085	△ 17	△ 1.6%	4,287	4,397	109	2.6%	1	0.0%
Broadcasting businesses total sales	21,088	20,041	△ 1,046	△ 5.0%	83,253	79,257	△ 3,995	△ 4.8%	△ 29	△ 0.0%
Broadcasting businesses expenses	17,110	16,254	△ 855	△ 5.0%	67,215	63,525	△ 3,689	△ 5.5%	30	0.0%
Of which, program production expenses	9,457	8,559	△ 897	△ 9.5%	37,172	33,444	△ 3,728	△ 10.0%	244	0.7%
(Previous year's announced figures/broadcasting businesses cost	(15,112)	_			(59,273)	_				
Broadcasting businesses income	3,978	3,787	△ 191	△ 4.8%	16,037	15,731	△ 306	△ 1.9%	△ 59	△ 0.4%
(Previous year's announced figures/broadcasting gross margin	(5,976)	_			(23,979)	_				
Overview of rights businesses										
Rights businesses sales Anime	5,705	6,758	1,052	18.5%	18,038	22,196	4,157	23.0%	664	3.1%
Streaming business	-	-	396	15.5%	8,535	10,421	1,885	22.1%	518	5.2%
Events		477	147	44.5%	1,141	1,591	450	39.4%	△ 63	△ 3.8%
Rights businesses total sales	8,594	10,190	1,596	18.6%	27,716	34,209	6,493	23.4%	1,119	3.4%
Rights businesses expenses	5,698	-	799	14.0%	17,014	20,406	3,391	19.9%	964	5.0%
(Previous year's announced figures/rights businesses cost)	(4,015)	_			(13,792)	_				
Rights businesses income	2,895	3,692	796	27.5%	10,701	13,802	3,101	29.0%	155	1.1%
(Previous year's announced figures/rights gross margin					(13,923)	_				

^{*}From the current fiscal year, some of the expenses that were included in "Shared/indirect expenses" up until the previous fiscal year have been allocated to expenses by business and recorded according to the actual situation. These expenses for the same period of the previous fiscal year have also been restated.

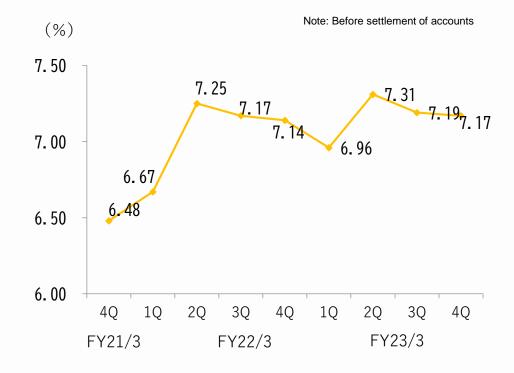
TV TOKYO Broadcasting Businesses



Changes in SPOT Percentage



Changes in Share of SPOT Area



TV TOKYO Broadcasting Businesses



4Q of the Fiscal Year Ended March 31, 2023 (January to March)
Ranking by SPOT Business Type

Business type	3Q composition ratio	Difference from the previous year's composition ratio	YoY change in sales
Restaurants/services	20.1%	0.7pt	△ 2.1%
Financial/insurance	12.4%	3.2pt	27.6%
Information/telecoms	11.1%	△4.4pt	△ 32.1%
Real estate/residential facilities	7.6%	1.5pt	18.5%
Distribution/retail	6.2%	2.6pt	63.3%
Beverages/luxury foods	6.0%	△1.8pt	△ 27.6%
Transportation/leisure	5.3%	2.1pt	55.5%
Automobiles/related items	4.5%	0.6pt	9.0%
Chemicals/pharmaceuticals	4.4%	1.0pt	23.9%
Foods	4.1%	0.1pt	△ 2.4%
Hobbies/sports	4.0%	riangle 1.8pt	△ 34.9%
Public sector/associations	3.4%	△1.8pt	△ 37.9%
Education/medical services	2.2%	0.7pt	35.5%
Energy/materials/machinery	1.9%	0.1pt	△ 1.6%
Household appliances/AV/precision devices	1.8%	△2 . 0pt	△ 54.2%
Fashion/accessories	1.8%	0.8pt	68.6%
Household furnishings and articles	1.2%	0.5pt	59.0%
Cosmetics/toiletries	1.1%	△0.8pt	△ 44.4%
Publishing	0.9%	△1.4pt	△ 64.6%

Fiscal Year Ended March 31, 2023 (April to March)(Full Year) Ranking by SPOT Business Type

Business type	Full-year composition ratio	Difference from the previous year's composition ratio	YoY change in sales
Restaurants/services	16.7%	3.0pt	18.2%
Information/telecoms	14.0%	△ 1.4pt	△ 12.0%
Financial/insurance	8.9%	△ 0.1pt	△ 4.4%
Beverages/luxury foods	8.7%	△ 0.5pt	△ 7.9%
Distribution/retail	7.2%	2.9pt	62.2%
Foods	5.8%	△ 0.7pt	△ 13.1%
Chemicals/pharmaceuticals	5.4%	0.6pt	8.2%
Transportation/leisure	5.1%	0.9pt	18.3%
Hobbies/sports	5.0%	△ 1.7pt	△ 27.8%
Real estate/residential facilities	4.1%	0.5pt	10.2%
Public sector/associations	3.7%	△ 1.4pt	△ 29.4%
Automobiles/related items	3.7%	△ 0.1pt	△ 4.6%
Household appliances/AV/precision devices	3.0%	△ 1.5pt	△ 36.0%
Household furnishings and articles	1.9%	0.2pt	8.0%
Energy/materials/machinery	1.8%	0.4pt	26.6%
Cosmetics/toiletries	1.7%	△ 1.1pt	△ 41.1%
Education/medical services	1.2%	0.3pt	29.4%
Fashion/accessories	1.1%	0.2pt	21.3%
Publishing	1.0%	△ 0.4pt	△ 31.0%

TV TOKYO Broadcasting Businesses



Individual Viewing Rates for FY2022

	All TV stations	TX Viewing rate	TX Share of total	NTV	TV Asahi	TBS	Fuji Television	NHK	Others
Golden Hours	32.3	3.2	9.8	5.8	5.6	4.3	3.8	5. 2	4.0
19:00-22:00	-3.5	-0.3	-0. 1	-0.4	-0.2	-0.3	-0.7	-1.2	-0. 3
All day	19.6	1.2	6.3	3.6	3.6	2.8	2.4	2.9	2.4
06:00-24:00	-2.2	-0.2	-0.2	-0.4	-0.2	-0.2	-0.5	-0.5	-0.3
Prime Time	30.3	2.8	9.1	5.4	5.6	4.2	3.8	4.5	3. 7
19:00-23:00	-3.3	-0.3	-0.1	-0.4	-0.2	-0.3	-0.6	-1.0	-0.3

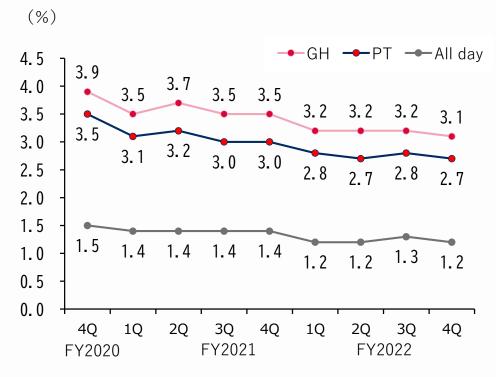
Upper figures: Viewing rates (%)

(Surveyed by Video Research Ltd.; Kanto region)

Lower figures: YoY change (% points)

Share of total: Percentage of the total viewing rate for all TV stations accounted for by the Company

Changes in Individual Viewing Rates



TV TOKYO Broadcasting Businesses

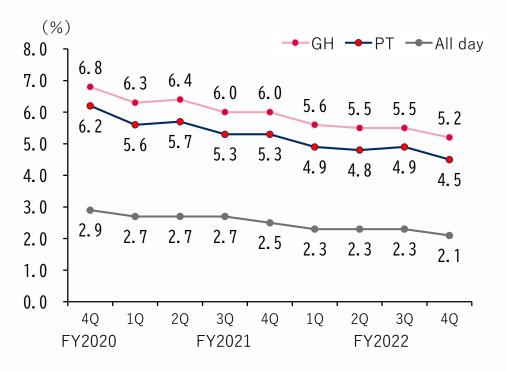


Household Viewing Rates Results for FY2022

	All TV stations	TX Viewing rate	NTV	TV Asahi	TBS	Fuji Television	NHK	Others
Golden Hours	51.5	5.5	9.3	9.5	7.0	6.2	9.1	7.6
19:00-22:00	-5.7	-0.7	-0.8	-0.6	-0.6	-1.1	-2.2	-0.7
All day	34. 2	2.3	6.4	6.6	5 . 1	4.3	5.4	4.8
06:00-24:00	-4.5	-0.3	-0.8	-0.6	-0. 5	-1.0	-1.0	-0.6
Prime Time	48.9	4.8	8.8	9.6	7.0	6.2	8.0	7.0
19:00-23:00	-5.6	-0.7	-0.9	-0.7	-0.7	-1.1	-1.7	-0.7

Upper figures: Viewing rates (%) Lower figures: YoY change (% points) (Surveyed by Video Research Ltd.; Kanto region)

Changes in Household Viewing Rates



TV TOKYO Rights Businesses



Anime Full-Year Sales Categories

	Full-Year Sales Categories				
Pogional Catogony	FY23/3	YoY change		% of total	
Regional Category	full year	Amount	%	% 01 total	
Japan	4,000	510	14.6%	18.0%	
Overseas	18,195	3,647	25.1%	82.0%	
Anime total	22,196	4,157	23.0%		

Streaming Business Full-Year Sales Categories

(Million yen)

	Full-Year Sales Categories					
Sales Destination	FY23/3	YoY c	% of total			
Category	full year	Amount	%	70 OI LOLAI		
Japan:Video streaming	7,512	1,509	25.1%	72.1%		
Japan:Others *	2,415	288	13.6%	23.2%		
Overseas	494	88	21.7%	4.7%		
Streaming business total	10,421	1,885	22.1%			

^{*} Refers to sales from sources other than video streaming, such as packaged sales of DVD, etc., program sales to BS and CS broadcasting, and box-office revenue.

Anime Full Year Ranking by Title

Net sales

Gross margin

1NARUTO

1NARUTO

2BORUTO

2BORUTO

③YU-GI-OH!

3Pokémon

4 BLEACH

4YU-GI-OH!

5 Pokémon

5BLEACH

Contents Full Year Ranking by Title

Net sales

- **1** *Kimini Todoke* (From me to you)
- ②Hiyama Kentaro no Ninshin (Pregnancy of Hiyama Kentaro)
- ③Minato Shoji Koin Randorī (Minato's laundromat)
- 4 Kichijoji Rūzāzu (Kichijoji losers)
- ⑤ Akai Nāsukōru (Red nurse call)

Overview of BS TV TOKYO (BS Broadcasting Businesses) Profit and Losses



	Accounting Period (January to March)			Cumulative Period (April to March)				
	FY22/3 4Q	FY23/3 4Q	YoY ch	nange	FY22/3	FY23/3	YoY change	
	1122/340	1123/3 40	Amount	%	full year	full year	Amount	%
Net sales	4,237	4,093	△ 144	△ 3.4%	17,176	16,864	△ 312	△ 1.8%
TIME	2,662	2,553	△ 109	△ 4.1%	10,908	10,650	△ 257	△ 2.4%
SPOT	1,222	1,249	27	2.2%	4,955	4,892	△ 62	△ 1.3%
Others	352	289	△ 62	△ 17.8%	1,312	1,321	8	0.6%
Operating expenses	4,275	3,491	△ 784	△ 18.3%	14,946	14,550	△ 395	△ 2.6%
Cost of sales, Program production expenses	1,767	1,261	△ 505	△ 28.6%	6,479	6,041	△ 438	△ 6.8%
Other expenses	1,290	1,060	△ 230	△ 17.8%	4,158	4,257	99	2.4%
Indirect expenses	1,217	1,169	△ 47	△ 3.9%	4,307	4,251	△ 55	<u> </u>
Operating income	△ 38	601	639		2,230	2,313	83	3.7%

Dividend Forecasts



(Payout ratio = Dividend per share/ Basic earnings per share)

	2Q-end	Year-end	Annual	Payout ratio
FY2019	15yen	25yen	40yen	43.7%
FY2020	15yen	25yen	40yen	43.9%
FY2021	15yen	45yen	60yen	27.9%
FY2022	15yen	65yen Commemorative dividend of 10yen	80yen Commemorative dividend of 10yen	32.8%
FY2023 (forecast)	15yen	65yen	80yen	30.7%

^{*}The total payout ratio for FY2022 is 46.3%

Total payout ratio = (Total amount of dividends + Total amount of treasury shares acquired)/ Profit attributable to owners of parent



Full-Year Financial Results Forecasts for the Fiscal Year Ending March 31, 2024



In accordance with the current profit structure, from the fiscal year ending March 31, 2024, there will be three segments: "terrestrial/BS broadcasting" the core business; "amine/streaming" which is positioned as a growth engine, and "shopping/others" the third pillar not belonging to the above segments.

(Million yen)

	FY23/3 results	FY24/3	YoY change	
Net sales	(Reference value based on new segments)	forecasts	Amount	%
Terrestrial/BS broadcasting businesses	99,608	100,550	941	0.9%
Anime/streaming businesses	44,074	47,122	3,048	6.9%
Shopping/others businesses	13,920	18,889	4,969	35.7%
Total consolidated net sales	150,963	157,000	6,036	4.0%
Expenses				
Terrestrial/BS broadcasting businesses	94,969	96,035	1,066	1.1%
Anime/streaming businesses	38,756	41,758	3,001	7.7%
Shopping/others businesses	13,662	18,068	4,406	32.3%
Total consolidated operating expenses	141,733	147,500	5,766	4.1%
Operating income				
Terrestrial/BS broadcasting businesses	4,639	4,514	△ 124	△ 2.7%
Anime/streaming businesses	5,317	5,363	46	0.9%
Shopping/others businesses	258	821	563	218.1%
Total consolidated operating income	9,229	9,500	270	2.9%
Ordinary income	9,378	9,500	121	1.3%
Profit (loss) attributable to owners of parent	6,724	7,100	375	5.6%

Note: Explanation of the proper use of financial results forecast and other notes

The financial results forecast and other forward-looking statements in this material are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company.

A range of factors including trends in economic activity could cause actual business results to differ significantly.

TV TOKYO Full-Year Financial Results Forecasts for the Fiacal Year Ending March 31, 2024



(Mil	lion	yen)
(1.111		y Ci i)

	FY23/3	YoY change	FY24/3	YoY change	
	results			Amount	%
Net sales	113,466	2.3%	118,363	4,897	4.3%
Operating expenses	105,915	1.6%	111,332	5,416	5.1%
Operating inco	me 7,551	12.4%	7,031	△ 519	△ 6.9%
Ordinary incom	me 10,673	26.1%	8,835	△ 1,837	△ 17.2%
Profit before income tax	ces 10,881	29.0%	9,735	△ 1,145	△ 10.5%
Overview of broadcasting					
Broadcasting businesses sales (main items)	44,050	△ 6.9%	44,880	829	1.9%
SPOT (S	28,934	△ 2.2%	28,850	△ 84	△ 0.3%
T+S to	tal 72,984	△ 5.1%	73,730	745	1.0%
Program sa	les 4,397	2.6%	4,415	18	0.4%
Broadcasting businesses total sa	les 79,257	△ 4.8%	80,430	1,173	1.5%
Broadcasting businesses expenses	63,525			△ 1,675	△ 2.6%
Of which, program production expens			•	255	0.8%
Broadcasting businesses inco		△ 1.9%		2,848	18.1%
Overview of rights businesses					
Rights businesses sales Anii	me 22,196	23.0%	24,309	2,113	9.5%
Streaming busine		22.1%	=	1,293	12.4%
Eve		39.4%	•	316	19.9%
Rights businesses total sa		~~~~~		3,723	10.9%
Rights businesses expenses	20,406			1,927	9.4%
Rights businesses inco		29.0%	15,599	1,796	13.0%
Note: Broadcasting facilities owned by TV TOKYO Holdings	and TV TOKYO respectively	have been integrated	into TV TOKYO since the	e fiscal year ending Marc	h 31 2024 Δe a

Note: Broadcasting facilities owned by TV TOKYO Holdings and TV TOKYO, respectively, have been integrated into TV TOKYO since the fiscal year ending March 31, 2024. As a result, facility usage fees (part of broadcasting business expenses) paid by TV TOKYO to TV TOKYO Holdings have been reclassified as indirect expenses. This change will have no impact on TV TOKYO's non-consolidated operating income.

Note: Explanation of the proper use of financial results forecast and other notes

The financial results forecast and other forward-looking statements in this material are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company.

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