Supplementary Material for First Quarter Financial Results for the Fiscal Year Ending March 31, 2023 (FY2022)
August 3, 2022
Securities code: 9413

| Segments | Operating Companies | Busines | Category | Business Operations |
| :---: | :---: | :---: | :---: | :---: |
| Terrestrial broadcasting business | TV TOKYO Corporation | Broadcasting businesses |  | Broadcasting revenue through terrestrial broadcasting Sale of broadcast programs to other broadcasters |
|  |  | Rights <br> businesses | Anime | Business revenue using peripheral rights for anime broadcast programs |
|  |  |  | Streaming | Business revenue using peripheral rights for non-anime broadcast programs |
|  |  |  | business | Box-office revenue through investment in movies, and business revenue by using peripheral rights |
|  |  |  | Events | Box-office revenue by organizing events, etc. |
| Broadcast related business | 12 consolidated subsidiaries (excluding other segments' operating companies) |  |  | TV shopping, e-commerce business, and paid CS broadcasting channel business Music publishing business, and businesses that supplement broadcasting itself, such as production and sale of programs, and broadcasting operations |
| BS Broadcasting <br> business | BS TV TOKYO Corporation | Broadcasting businesses |  | Broadcasting revenue through BS broadcasting <br> Sale of broadcast programs to other broadcasters |
|  |  | Rights businesses |  | Business revenue using peripheral rights for BS broadcast programs |
| Communication business | TV TOKYO Communications Corporation |  |  | Development, operations, and advertising businesses of digital media such as video streaming |



Consolidated Overview of Balance Sheets
(Million yen)

|  |  | $\begin{aligned} & \mathrm{FY} 22 / 3 \\ & \text { year-end } \end{aligned}$ | $\begin{gathered} \text { FFY23/3 } \\ \text { 1Q-end } \end{gathered}$ | Changes |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 券 } \\ & \stackrel{y}{4} \end{aligned}$ | Current assets | 80,224 | 79,818 | $\triangle 406$ |
|  | Non-current assets | 53,852 | 52,679 | $\triangle 1,172$ |
|  | Property, plant and equipment | 26,879 | 26,728 | $\triangle 151$ |
|  | Intangible assets | 1,798 | 1,944 | 146 |
|  | Investments and other assets | 25,174 | 24,006 | $\triangle 1,167$ |
|  | Total assets | 134,076 | 132,498 | $\triangle 1,578$ |


|  | Current liabilities | 39,836 | 38,065 | $\triangle 1,771$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Non-current liabilities | 4,403 | 4,935 | 532 |
|  | Total liabilities | 44,240 | 43,000 | $\triangle 1,239$ |
| $\begin{aligned} & \stackrel{y}{0} \\ & \ddot{W} \\ & 0 \\ & \stackrel{\rightharpoonup}{*} \end{aligned}$ | Shareholders' equity | 86,115 | 86,470 | 355 |
|  | Valuation and translation adjustments | 3,500 | 3,026 | $\triangle 473$ |
|  | Non-controlling interests | 221 | - | $\triangle 221$ |
|  | Total net assets | 89,836 | 89,497 | $\triangle 339$ |
|  | Total liabilities and net asse | 134,076 | 132,498 | $\triangle 1,578$ |

Note: Net assets per share $=3,248.43$ yen

| Non-consolidated/TV TOKYO | FY22/3 |  |  |
| :--- | ---: | ---: | ---: |
|  | year-end | FY22/3 <br> 1Q-end | Changes |
| Total assets | 79,928 | $\mathbf{7 6 , 4 8 7}$ | $\triangle 3,441$ |
| Total liabilities | 30,318 | $\mathbf{2 8 , 8 0 4}$ | $\triangle 1,514$ |
| Total net assets | 49,609 | $\mathbf{4 7 , 6 8 2}$ | $\triangle 1,926$ |


| Non-consolidated/BS TV TOKYO | Financial Position | (Million yen) |  |
| :--- | ---: | ---: | :--- |
|  | FY22/3 <br> year-end | FY22/3 <br> 1Q-end | Changes |
| Total assets | 20,308 | $\mathbf{1 9 , 5 0 1}$ | $\triangle \mathbf{8 0 6}$ |
| Total liabilities | 4,040 | $\mathbf{3 , 6 3 3}$ | $\triangle 407$ |
| Total net assets | 16,267 | $\mathbf{1 5 , 8 6 8}$ | $\triangle 399$ |

## Consolidated <br> Capital Expenditure/Depreciation

Consolidated Capital Expenditure/Depreciation
(Million yen)

|  | FY22/3 full year results | YoY change |  | Fr23/3 full year forecasts | YoY change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% |  | Amount | \% |
| Capital expenditure | 2,112 | 451 | 27.2\% | 4,416 | 2,303 | 109.0\% |
| Depreciation | 4,136 | $\triangle 195$ | $\triangle 4.5 \%$ | 4,235 | 98 | 2.4\% |

*Figures announced on May 12, 2022

(Million yen)

|  |  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY22/3 1Q | FY23/3 1Q | YoY change |  |
|  |  | Amount |  | \% |
| Net sales |  |  | 25,520 | 27,596 | 2,075 | 8.1\% |
| Operating expenses |  | 23,729 | 25,125 | 1,395 | 5.9\% |
| Operating income Ordinary income Profit before income taxes |  | 1,790 | 2,470 | 680 | 38.0\% |
|  |  | 3,293 | 5,346 | 2,052 | 62.3\% |
|  |  | 3,263 | 5,358 | 2,094 | 64.2\% |


| Overview of broadcasting businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{lr}\text { Broadcasting businesses } \\ \text { sales (main items) } & \text { TIME (T) } \\ \text { SPOT (S) } \\ \text { T+S total } \\ \text { Program sales } \\ \text { Prases total sales }\end{array}$ | 10,753 | 10,809 | 55 | 0.5\% |
|  | 7,104 | 7,091 | $\triangle 12$ | $\triangle 0.2 \%$ |
|  | 17,858 | 17,901 | 43 | 0.2\% |
|  | 1,081 | 1,100 | 18 | 1.8\% |
|  | 19,440 | 19,570 | 130 | 0.7\% |
| Broadcasting businesses expenses | 15,210 | 15,353 | 142 | 0.9\% |
| Of which, program production expenses | 8,005 | 8,024 | 19 | 0.2\% |
| (Previous year's announced figures/broadcasting businesses cost) | $(13,206)$ | - |  |  |
| Broadcasting businesses income | 4,229 | 4,217 | $\triangle 11$ | $\triangle 0.3 \%$ |
| (Previous year's announced figures/broadcasting gross margin) | $(6,233)$ | - |  |  |


| Overview of rights businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Rights businesses salesAnimeStreaming businessEvents | 4,269 | 5,455 | 1,185 | 27.8\% |
|  | 1,615 | 2,287 | 671 | 41.6\% |
|  | 194 | 282 | 87 | 44.9\% |
|  | 6,080 | 8,025 | 1,945 | 32.0\% |
| Rights businesses expenses <br> (Previous year's announced figures/rights businesses cost) | 3,981 | 4,600 | 619 | 15.6\% |
|  | $(3,515)$ | - |  |  |
| Rights businesses income(Previous year's announced figures/rights gross margin) | 2,098 | 3,424 | 1,325 | 63.2\% |
|  | $(2,564)$ | - |  |  |

[^0] according to the actual situation. These expenses for the same period of the previous fiscal year have also been restated.

| [New] | (Million yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY18/3 full year | FY19/3 full year | FY20/3 full year | FY21/3 full year | FY22/3 full year |
| Broadcasting businesses income | 16,276 | 15,686 | 13,784 | 13,098 | 16,037 |
| Rights businesses income | 8,669 | 8,240 | 8,817 | 8,547 | 10,701 |
| Shared/indirect expenses | 17,417 | 17,578 | 17,606 | 17,089 | 20,018 |
| Operating income | 7,528 | 6,348 | 4,995 | 4,555 | 6,720 |
| [Previous] |  |  |  |  |  |
| Broadcasting gross margin | 24,204 | 23,953 | 22,263 | 21,652 | 23,979 |
| Rights gross margin | 9,992 | 9,824 | 10,745 | 10,317 | 13,923 |
| Shared/indirect expenses | 26,668 | 27,429 | 28,014 | 27,414 | 31,181 |
| Operating income | 7,528 | 6,348 | 4,995 | 4,555 | 6,720 |

Changes in SPOT Percentage


Changes in Share of SPOT Area


1Q of the Fiscal Year Ending March 31, 2023 (April to June)
Ranking by SPOT Business Type

| Business type | 1 Q composition ratio | Difference from the previous year's composition ratio | YoY change in sales |
| :---: | :---: | :---: | :---: |
| Restaurants/services | 15.9\% | 5.0pt | 43.1\% |
| Beverages/luxury foods | 14.4\% | 1.7pt | 11.4\% |
| Information/telecoms | 14.1\% | 0.5pt | 2.2\% |
| Foods | 7.2\% | $\triangle 1.3 \mathrm{pt}$ | $\triangle 16.3 \%$ |
| Financial/insurance | 7.0\% | $\triangle$ 0.7pt | $\triangle 10.7 \%$ |
| Chemicals/pharmaceuticals | 5.6\% | 1.1pt | 23.7\% |
| Distribution/retail | 5.6\% | 2.1pt | 58.2\% |
| Hobbies/sports | 4.6\% | $\triangle 2.3 \mathrm{pt}$ | $\triangle 34.0 \%$ |
| Transportation/leisure | 4.2\% | $\triangle 0.7 \mathrm{pt}$ | $\triangle 16.3 \%$ |
| Public sector/associations | 3.9\% | $\triangle 1.7 \mathrm{pt}$ | $\triangle 30.6 \%$ |
| Housefold appliancesAV/Vrecision devices | 3.7\% | $\triangle 1.7 \mathrm{pt}$ | $\triangle 32.6 \%$ |
| Energy/materials/machinery | 2.5\% | 1.0pt | 64.3\% |
| Cosmetics/toiletries | 2.4\% | $\triangle 1.6 \mathrm{pt}$ | $\triangle 41.6 \%$ |
| Automobiles/related items | 2.0\% | $\triangle 1.5 \mathrm{pt}$ | $\triangle 43.3 \%$ |
| Real estate/residential facilities | 1.9\% | $\triangle 0.2 \mathrm{pt}$ | $\triangle 9.9 \%$ |
| Household fumishings and articles | 1.4\% | $\triangle 0.2 \mathrm{pt}$ | $\triangle 16.4 \%$ |
| Publishing | 1.3\% | 0.5pt | 57.0\% |
| Fashion/accessories | 1.1\% | 0.0pt | 1.7\% |
| Education/medical services | 1.0\% | 0.1 pt | 5.7\% |

Individual Viewing Rates for
FY2022 April Broadcasting Season

(Surveyed by Video Research Ltd.; Kanto region)
Share of total: Percentage of the total viewing rate for all TV stations accounted for by the Company

Changes in Individual Viewing Rates
(\%)

Household Viewing Rates Results for FY2022 April Broadcasting Season

Upper figures: Viewing rates (\%)
Lower figures: YoY change (\% points)

|  | All TV stations |  | NTV | TV Asahi | TBS | Fuji <br> Television | NHK | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden Hours | 52.1 | 5.6 | 9.2 | 9.0 | 6.8 | 6.2 | 9.5 | 8.6 |
| 19:00-22:00 | -5.9 | -0.7 | -1.3 | -1.3 | -0.8 | -1.0 | -1.6 | -0.5 |
| All day | 34.6 | 2.3 | 6.4 | 6.5 | 5.1 | 4.5 | 5.2 | 5.4 |
| 06:00-24:00 | -4. 6 | -0.4 | -1.0 | -0.8 | -0.5 | -0.8 | -1.0 | -0.7 |
| Prime Time | 49.6 | 4.9 | 8.8 | 9.2 | 6.8 | 6.3 | 8.3 | 7.9 |
| 19:00-23:00 | -5. 6 | -0.7 | -1. 3 | -1.3 | -0.9 | -0.9 | -1.2 | -0.5 |

Share of total: Percentage of the total viewing rate for all TV stations accounted for by the Company

Changes in Household Viewing Rates


## Non-consolidated <br> Overview of BS TV TOKYO (BS Broadcasting Businesses) Profit and Losses

(Million yen)

|  | FY22/3 1Q | FY23/3 1Q | YoY change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Net sales | 4,344 | 4,157 | $\triangle 186$ | $\triangle 4.3 \%$ |
| TIME | 2,734 | 2,616 | $\triangle 117$ | $\triangle 4.3 \%$ |
| SPOT | 1,253 | 1,170 | $\triangle 82$ | $\triangle$ 6.6\% |
| Others | 356 | 370 | 14 | 3.9\% |
| Operating expenses | 3,456 | 3,678 | 222 | 6.4\% |
| Cost of sales, Program production expenses | 1,550 | 1,600 | 49 | 3.2\% |
| Other expenses | 906 | 1,089 | 182 | 20.2\% |
| Indirect expenses | 998 | 988 | $\triangle 10$ | $\triangle 1.1 \%$ |
| Operating income | 887 | 478 | $\triangle 408$ | $\triangle 46.1 \%$ |

## Consolidated <br> Dividend Forecasts

Dividend policy: The Company aims to pay a stable dividend (of at least 20 yen), supplemented by a dividend linked to business performance (targeting a 30\% payout ratio)
(Dividend payout ratio: Total dividends/Consolidated profit)

|  | 2Q-end | Year-end | Annual | Payout ratio |
| :---: | :---: | :---: | :---: | :---: |
| FY2018 | 15yen | $25 y e n$ | $40 y e n$ | $35.0 \%$ |
| FY2019 | 15yen | $25 y e n$ | $40 y e n$ | $43.7 \%$ |
| FY2020 | $15 y e n$ | $25 y e n$ | $40 y e n$ | $43.9 \%$ |
| FY2021 | $15 y e n$ | $45 y e n$ | $60 y e n$ | $27.9 \%$ |
| FY2022 <br> (forecast) | $15 y e n$ | $45 y e n$ | $60 y e n$ | $30.8 \%$ |

## Consolidated

Full-Year Financial Results Forecasts for the Fiscal Year Ending March 31, 2023
[Consolidated full-year financial results forecasts for the fiscal year ending March 31, 2023 remain unchanged from the previous forecasts (announced on May 12, 2022)]
(Million yen)

| Net sales | FY22/3 results | YoY change | FY23/3forecasts | YoY change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | Amount | \% |
| Terrestrial broadcasting | 110,969 | 16.6\% | 111,197 | 227 | 0.2\% |
| Broadcast related | 36,647 | 2.9\% | 38,684 | 2,037 | 5.6\% |
| BS broadcasting | 17,176 | 10.4\% | 17,314 | 138 | 0.8\% |
| Communication | 5,020 | 9.0\% | 5,190 | 169 | 3.4\% |
| Total consolidated net sales | 148,070 | 13.7\% | 150,000 | 1,929 | 1.3\% |
| Expenses |  |  |  |  |  |
| Terrestrial broadcasting | 104,248 | 15.1\% | 104,639 | 391 | 0.4\% |
| Broadcast related | 33,468 | 2.8\% | 35,400 | 1,931 | 5.8\% |
| BS broadcasting | 14,946 | 5.3\% | 14,994 | 48 | 0.3\% |
| Communication | 4,627 | 7.8\% | 4,790 | 162 | 3.5\% |
| Total consolidated operating expenses | 139,486 | 11.6\% | 141,700 | 2,213 | 1.6\% |
| Operating income |  |  |  |  |  |
| Terrestrial broadcasting | 6,720 | 47.5\% | 6,557 | $\triangle 163$ | $\triangle 2.4 \%$ |
| Broadcast related | 3,178 | 4.3\% | 3,283 | 105 | 3.3\% |
| BS broadcasting | 2,230 | 63.9\% | 2,320 | 89 | 4.0\% |
| Communication | 393 | 25.6\% | 400 | 6 | 1.8\% |
| Total consolidated operating income | 8,584 | 64.2\% | 8,300 | $\triangle 284$ | $\triangle$ 3.3\% |
| Ordinary income | 9,159 | 71.5\% | 8,200 | $\triangle 959$ | $\triangle 10.5 \%$ |
| Profit (loss) attributable to owners of parent | 6,024 | 133.9\% | 5,380 | $\triangle 644$ | $\triangle 10.7 \%$ |

Note: Explanation of the proper use of financial results forecast and other notes
The financial results forecast and other forward-looking statements in this material are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company. A range of factors including a renewed increase in COVID-19 infection and trends in economic activity could cause actual business results to differ significantly.
[TV TOKYO full-year financial results forecasts for the fiscal year ending March 31, 2023 remain unchanged from the previous forecasts (announced on May 12, 2022)]

Overview of rights businesses

| Rights businesses sales Anime | 18,038 | 13.5\% | 18,688 | 650 | 3.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Streaming business | 8,535 | 44.6\% | 8,880 | 345 | 4.0\% |
| Events | 1,141 | 67.4\% | 2,859 | 1,718 | 150.6\% |
| Rights businesses total sales | 27,716 | 23.3\% | 30,428 | 2,712 | 9.8\% |
| Rights businesses expenses | 17,014 | 22.1\% | 18,180 | 1,165 | 6.8\% |
| (Previous year's announced figures/rights businesses cost) | $(13,792)$ | (13.4\%) | - |  |  |
| Rights businesses income | 10,701 | 25.2\% | 12,248 | 1,547 | 14.5\% |
| (Previous year's announced figures/rights gross margin) | $(13,923)$ | (34.9\%) | - |  |  |

*As of the current quarter, some of the expenses that were included in "Shared/indirect expenses" up until the previous fiscal year are allocated to expenses by business and recorded according to the actual situation. These expenses for the same period of the previous fiscal year have also been restated.
Note. Explanation of fre proper use for
terial are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company. A range of factors including a renewed increase in COVID-19 infection and trends in economic activity could cause actual business results to differ significantly.

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[^0]:    *As of the current quarter, some of the expenses that were included in "Shared/indirect expenses" up until the previous fiscal year are allocated to expenses by business and recorded

