Supplementary Material for Second Quarter Financial Results for the Fiscal Year Ending March 31, 2023 (FY2022)
November 2, 2022
Securities code: 9413

| Segments | Operating Companies | Busines | Category | Business Operations |
| :---: | :---: | :---: | :---: | :---: |
| Terrestrial broadcasting business | TV TOKYO Corporation | Broadcasting businesses |  | Broadcasting revenue through terrestrial broadcasting Sale of broadcast programs to other broadcasters |
|  |  | Rights <br> businesses | Anime | Business revenue using peripheral rights for anime broadcast programs |
|  |  |  | Streaming | Business revenue using peripheral rights for non-anime broadcast programs |
|  |  |  | business | Box-office revenue through investment in movies, and business revenue by using peripheral rights |
|  |  |  | Events | Box-office revenue by organizing events, etc. |
| Broadcast related business | 11 consolidated subsidiaries (excluding other segments' operating companies) |  |  | TV shopping, e-commerce business, and paid CS broadcasting channel business Music publishing business, and businesses that supplement broadcasting itself, such as production and sale of programs, and broadcasting operations |
| BS Broadcasting <br> business | BS TV TOKYO Corporation | Broadcasting businesses |  | Broadcasting revenue through BS broadcasting <br> Sale of broadcast programs to other broadcasters |
|  |  | Rights businesses |  | Business revenue using peripheral rights for BS broadcast programs |
| Communication business | TV TOKYO Communications Corporation |  |  | Development, operations, and advertising businesses of digital media such as video streaming |

## Consolidated <br> Overview of Profit and Loss by Segment

| Net sales |  |  |  |  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accounting Period (July to September) |  |  |  | Cumulative Period (April to September) |  |  |  |
|  | FY22/3 2Q | FY23/3 2Q | YoY change |  | FY22/3 2Q | FY23/3 2Q | YoY change |  |
|  |  |  | Amount | \% |  |  | Amount | \% |
| Terrestrial broadcasting | 27,198 | 25,872 | $\triangle 1,325$ | $\triangle 4.9 \%$ | 52,718 | 53,468 | 750 | 1.4\% |
| Broadcast related | 9,474 | 9,365 | $\triangle 108$ | $\triangle 1.1 \%$ | 18,141 | 18,756 | 615 | 3.4\% |
| BS broadcasting | 4,244 | 4,211 | $\triangle 33$ | $\triangle 0.8 \%$ | 8,589 | 8,369 | $\triangle 219$ | $\triangle 2.6 \%$ |
| Communication | 1,180 | 1,256 | 75 | 6.4\% | 2,201 | 2,420 | 219 | 10.0\% |
| Total consolidated net sales | 36,275 | 34,722 | $\triangle 1,553$ | $\triangle 4.3 \%$ | 70,863 | 71,320 | 456 | 0.6\% |
| Expenses |  |  |  |  |  |  |  |  |
| Terrestrial broadcasting | 26,251 | 24,835 | $\triangle 1,415$ | $\triangle$ 5.4\% | 49,981 | 49,960 | $\triangle 20$ | $\triangle 0.0 \%$ |
| Broadcast related | 8,407 | 8,546 | 139 | 1.7\% | 16,247 | 17,127 | 880 | 5.4\% |
| BS broadcasting | 3,484 | 3,657 | 173 | 5.0\% | 6,940 | 7,335 | 395 | 5.7\% |
| Communication | 1,084 | 1,148 | 63 | 5.8\% | 2,029 | 2,214 | 185 | 9.2\% |
| Total consolidated operating expenses | 34,329 | 32,962 | $\triangle 1,367$ | $\triangle 4.0 \%$ | 66,355 | 66,583 | 227 | 0.3\% |
| Operating income |  |  |  |  |  |  |  |  |
| Terrestrial broadcasting | 946 | 1,036 | 89 | 9.5\% | 2,736 | 3,507 | 770 | 28.2\% |
| Broadcast related | 1,067 | 819 | $\triangle 248$ | $\triangle$ 23.3\% | 1,894 | 1,629 | $\triangle 265$ | $\triangle 14.0 \%$ |
| BS broadcasting | 760 | 554 | $\triangle 206$ | $\triangle$ 27.1\% | 1,648 | 1,033 | $\triangle 615$ | $\triangle$ 37.3\% |
| Communication | 95 | 108 | 12 | 12.7\% | 171 | 205 | 33 | 19.7\% |
| Total consolidated operating income | 1,945 | 1,759 | $\triangle 185$ | $\triangle 9.6 \%$ | 4,508 | 4,737 | 229 | 5.1\% |
| Consolidated ordinary income | 2,068 | 1,905 | $\triangle 162$ | $\triangle 7.9 \%$ | 4,794 | 4,939 | 144 | 3.0\% |
| Profit (loss) attributable to owners of parent | 1,303 | 1,262 | $\triangle 41$ | $\triangle 3.2 \%$ | 3,037 | 3,292 | 254 | 8.4\% |

Consolidated Overview of Balance Sheets

|  |  | O | ance Sheet |  |  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { FY22/3 } \\ & \text { year-end } \end{aligned}$ | FY23/3 2Q-end | Changes |  |  | FY22/3 <br> year-end | FY23/3 2Q-end | Changes |
| $\begin{aligned} & \text { y } \\ & \ddot{4} \\ & \stackrel{y}{4} \end{aligned}$ | Current assets | 80,224 | 78,355 | $\triangle 1,868$ |  | Current liabilities | 39,836 | 35,659 | $\triangle 4,177$ |
|  | Non-current assets | 53,852 | 52,112 | $\triangle 1,739$ |  | Non-current liabilities | 4,403 | 4,397 | $\triangle 5$ |
|  | Property, plant and equipment | $26,879$ | 26,218 | $\triangle 661$ |  | Total liabilities | 44,240 | 40,057 | $\triangle 4,182$ |
|  | Intangible assets | 1,798 | 2,156 | 358 | $\begin{aligned} & \stackrel{y}{0} \\ & \stackrel{0}{0} \\ & 0 \\ & \stackrel{\rightharpoonup}{0} \end{aligned}$ | Shareholders' equity | 86,115 | 87,728 | 1,612 |
|  | Investments and other assets | 25,174 | 23,737 | $\triangle 1,436$ |  | Valuation and translation adiustments Non-controlling interests | $\begin{array}{r} 3,500 \\ 221 \end{array}$ | 2,683 | $\begin{aligned} & \triangle 817 \\ & \triangle 221 \end{aligned}$ |
|  |  |  |  |  |  | Total net assets | 89,836 | 90,411 | 574 |
|  | Total assets | 134,076 | 130,468 | $\triangle 3,608$ |  | Total liabilities and net asse | 134,076 | 130,468 | $\triangle 3,608$ |

Note: Net assets per share $=3,281.90$ yen

Non-consolidated/TV TOKYO Financial Position
(Million yen)

| FY22/3 <br> year-end | FY23/3 <br> 2Q-end | Changes |
| ---: | ---: | :---: |
| 79,928 | $\mathbf{7 3 , 8 0 5}$ | $\triangle 6,122$ |
| 30,318 | $\mathbf{2 5 , 8 3 5}$ | $\triangle 4,483$ |
| 49,609 | $\mathbf{4 7 , 9 7 0}$ | $\triangle 1,638$ |

Non-consolidated/BS TV TOKYO Financial Position

|  |  |  | (Million yen) |
| :--- | ---: | ---: | ---: |
|  | FY22/3 <br> year-end | FY23/3 <br> 2Q-end | Changes |
| Total assets | 20,308 | $\mathbf{1 9 , 1 6 2}$ | $\triangle 1,145$ |
| Total liabilities | 4,040 | $\mathbf{2 , 9 0 9}$ | $\triangle 1,131$ |
| Total net assets | 16,267 | $\mathbf{1 6 , 2 5 3}$ | $\triangle 14$ |

Overview of Consolidated Cash Flows

|  | (Million yen) |  |
| :--- | ---: | ---: |
|  | FY22/3 1H | FY23/3 1H |
| Operating cash flows | 5,090 | $\mathbf{3 , 7 4 5}$ |
| Investing cash flows | $\triangle 4,816$ | $\triangle \mathbf{5 , 9 6 2}$ |
| Financing cash flows | $\triangle 3,627$ | $\triangle \mathbf{1 , 9 7 4}$ |
| Cash and cash equivalents | 27,358 | $\mathbf{3 3 , 9 4 1}$ |

## Consolidated <br> Capital Expenditure/Depreciation

Consolidated Capital Expenditure/Depreciation

|  | FY22/3 full year results | YoY change |  | FY22/3 full year forecasts | YoY change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% |  | Amount | \% |
| Capital expenditure | 2,112 | 451 | 27.2\% | 4,416 | 2,303 | 109.0\% |
| Depreciation | 4,136 | $\triangle 195$ | $\triangle 4.5 \%$ | 4,235 | 98 | 2.4\% |

*Figures announced on May 12, 2022

(Million yen)
Accounting Period (July to September)
Cumulative Period (April to September)

| FY22/3 2Q | FY23/3 2Q | YoY change |  | FY22/3 2Q | FY23/3 2Q | YoY change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% |  |  | Amount | \% |
| 27,198 | 25,872 | $\triangle 1,325$ | $\triangle$ 4.9\% | 52,718 | 53,468 | 750 | 1.4\% |
| 26,251 | 24,835 | $\triangle 1,415$ | $\triangle 5.4 \%$ | 49,981 | 49,960 | $\triangle 20$ | $\triangle 0.0 \%$ |
| 946 | 1,036 | 89 | 9.5\% | 2,736 | 3,507 | 770 | 28.2\% |
| 981 | 1,122 | 141 | 14.4\% | 4,274 | 6,468 | 2,194 | 51.3\% |
| 981 | 1,090 | 109 | 11.1\% | 4,244 | 6,448 | 2,204 | 51.9\% |

Overview of broadcasting businesses

| Broadcasting businesses TIME (T) <br> sales (main items) SPOT (S) | $\begin{array}{r} 13,219 \\ 6,266 \end{array}$ | $\begin{array}{r} \hline 10,663 \\ 6,487 \end{array}$ | $\begin{array}{r} \hline \triangle 2,555 \\ 221 \end{array}$ | $\begin{array}{r} \triangle 19.3 \% \\ 3.5 \% \end{array}$ | $\begin{aligned} & \hline 23,973 \\ & 13,370 \end{aligned}$ | $\begin{aligned} & 21,473 \\ & 13,578 \end{aligned}$ | $\begin{array}{r\|} \hline \triangle 2,500 \\ 208 \end{array}$ | $\begin{array}{r} \triangle 10.4 \% \\ 1.6 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T+S total | 19,486 | 17,151 | $\triangle 2,334$ | $\triangle 12.0 \%$ | 37,344 | 35,052 | $\triangle$ 2,291 | $\triangle 6.1 \%$ |
| Program sales | 1,011 | 1,091 | 80 | 7.9\% | 2,092 | 2,191 | 99 | 4.7\% |
| Broadcasting businesses total sales | 21,010 | 18,779 | $\triangle 2,231$ | $\triangle 10.6 \%$ | 40,450 | 38,350 | $\triangle 2,100$ | $\triangle 5.2 \%$ |
| Broadcasting businesses expenses | 17,922 | 15,484 | $\triangle 2,438$ | $\triangle 13.6 \%$ | 33,133 | 30,837 | $\triangle 2,295$ | $\triangle$ 6.9\% |
| Of which, program production expenses | 10,463 | 8,264 | $\triangle 2,199$ | $\triangle 21.0 \%$ | 18,469 | 16,289 | $\triangle 2,179$ | $\triangle 11.8 \%$ |
| (Previous year's announced figures/broadcasting businesses cost) | $(15,924)$ | - |  |  | $(29,131)$ |  |  |  |
| Broadcasting businesses income | 3,087 | 3,295 | 207 | 6.7\% | 7,317 | 7,512 | 195 | 2.7\% |
| (Previous year's announced figures/broadcasting gross margin) | $(5,085)$ | - |  |  | $(11,319)$ | - |  | $\cdots$ |

Overview of rights businesses

| Rights businesses sales Anime | 3,765 | 4,614 | 848 | 22.5\% | 8,035 | 10,069 | 2,034 | 25.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Streaming business | 2,297 | 2,330 | 33 | 1.5\% | 3,913 | 4,618 | 705 | 18.0\% |
| Events | 124 | 147 | 23 | 19.0\% | 319 | 430 | 111 | 34.8\% |
| Rights businesses total sales | 6,187 | 7,092 | 905 | 14.6\% | 12,267 | 15,117 | 2,850 | 23.2\% |
| Rights businesses expenses | 3,477 | 4,139 | 662 | 19.1\% | 7,458 | 8,740 | 1,281 | 17.2\% |
| (Previous year's announced figures/rights businesses cost) | $(2,996)$ | - | , | , | $(6,512)$ | - | -1,281 |  |
| Rights businesses income | 2,710 | 2,953 | 242 | 9.0\% | 4,809 | 6,377 | 1,568 | 32.6\% |
| (Previous year's announced figures/rights gross margin) | $(3,190)$ | - | $\cdots$ | $\cdots$ | $(5,755)$ | - | $\cdots$ | $\cdots$ |

*From the current fiscal year, some of the expenses that were included in "Shared/indirect expenses" up until the previous fiscal year have been allocated to expenses
by business and recorded according to the actual situation. These expenses for the same period of the previous fiscal year have also been restated.

Changes in SPOT Percentage


Changes in Share of SPOT Area


2Q of the Fiscal Year Ending March 31, 2023 (Accounting Period: July to September) Ranking by SPOT Business Type

| Business type | 2Q composition ratio | Difference from the <br> previous year's <br> composition ratio | YoY change in <br> sales |
| :--- | ---: | ---: | ---: |
| Restaurants/services | $16.2 \%$ | 5.7 pt | $57.7 \%$ |
| Information/telecoms | $15.7 \%$ | $\triangle 1.6 \mathrm{pt}$ | $\triangle 7.2 \%$ |
| Financial/insurance | $8.8 \%$ | $\triangle 0.3 \mathrm{pt}$ | $\triangle 1.0 \%$ |
| Beverages/luxury foods | $8.3 \%$ | $\triangle 1.0 \mathrm{pt}$ | $\triangle 8.4 \%$ |
| Distribution/retail | $7.2 \%$ | 1.4 pt | $27.9 \%$ |
| Hobbies/sports | $6.5 \%$ | $\triangle 0.5 \mathrm{pt}$ | $\triangle 5.3 \%$ |
| Foods | $5.3 \%$ | $\triangle 1.8 \mathrm{pt}$ | $\triangle 23.5 \%$ |
| Transportation/leisure | $4.8 \%$ | 0.7 pt | $19.8 \%$ |
| Chemicals/pharmaceuticals | $4.6 \%$ | $\triangle 0.1 \mathrm{pt}$ | $0.6 \%$ |
| Household appliances/Av/precision devices | $4.2 \%$ | 0.3 pt | $10.9 \%$ |
| Real estate/residential facilities | $4.0 \%$ | 0.8 pt | $29.2 \%$ |
| Automobiles/related items | $3.9 \%$ | 0.1 pt | $6.1 \%$ |
| Public sector/associations | $3.8 \%$ | $\triangle 2.8 \mathrm{pt}$ | $\triangle 41.7 \%$ |
| Household furnishings and articles | $2.0 \%$ | $\triangle 0.2 \mathrm{pt}$ | $\triangle 8.1 \%$ |
| Cosmetics/toiletries | $1.3 \%$ | $\triangle 0.8 \mathrm{pt}$ | $\triangle 35.8 \%$ |
| Energy/materials/machinery | $1.3 \%$ | 0.2 pt | $17.7 \%$ |
| Publishing | $1.2 \%$ | $\triangle 0.1 \mathrm{pt}$ | $\triangle 5.0 \%$ |
| Education/medical services | $0.6 \%$ | 0.2 pt | $47.0 \%$ |
| Fashion/accessories | $0.4 \%$ | $\triangle 0.1 \mathrm{pt}$ | $\triangle 18.6 \%$ |

1H of the Fiscal Year Ending March 31, 2023 (Cumulative Period: April to September) Ranking by SPOT Business Type

| Business type | 1H composition ratio | Difference from the <br> previous year's <br> composition ratio | YoY change in <br> sales |
| :--- | ---: | ---: | ---: |
| Restaurants/services | $16.0 \%$ | 5.2 pt | $49.1 \%$ |
| Information/telecoms | $14.9 \%$ | $\triangle 0.6 \mathrm{pt}$ | $\triangle 3.4 \%$ |
| Beverages/luxury foods | $11.5 \%$ | 0.4 pt | $3.6 \%$ |
| Financial/insurance | $7.9 \%$ | $\triangle 0.5 \mathrm{pt}$ | $\triangle 5.7 \%$ |
| Distribution/retail | $6.5 \%$ | 1.9 pt | $41.9 \%$ |
| Foods | $6.3 \%$ | $\triangle 1.5 \mathrm{pt}$ | $\triangle 19.4 \%$ |
| Hobbies/sports | $5.5 \%$ | $\triangle 1.3 \mathrm{pt}$ | $\triangle 19.2 \%$ |
| Chemicals/pharmaceuticals | $5.2 \%$ | 0.6 pt | $12.6 \%$ |
| Transportation/leisure | $4.5 \%$ | $\triangle 0.1 \mathrm{pt}$ | $\triangle 1.1 \%$ |
| Household appliances/Av/precision devices | $3.9 \%$ | $\triangle 0.8 \mathrm{pt}$ | $\triangle 15.8 \%$ |
| Public sector/associations | $3.9 \%$ | $\triangle 2.2 \mathrm{pt}$ | $\triangle 36.3 \%$ |
| Real estate/residential facilities | $2.9 \%$ | 0.3 pt | $12.3 \%$ |
| Automobiles/related items | $2.9 \%$ | $\triangle 0.7 \mathrm{pt}$ | $\triangle 19.5 \%$ |
| Energy/materials/machinery | $1.9 \%$ | 0.6 pt | $45.5 \%$ |
| Cosmetics/toiletries | $1.9 \%$ | $\triangle 1.3 \mathrm{pt}$ | $\triangle 39.7 \%$ |
| Household furnishings and articles | $1.6 \%$ | $\triangle 0.2 \mathrm{pt}$ | $\triangle 12.3 \%$ |
| Publishing | $1.2 \%$ | 0.2 pt | $21.0 \%$ |
| Education/medical services | $0.8 \%$ | 0.1 pt | $18.3 \%$ |
| Fashion/accessories | $0.8 \%$ | 0.0 pt | $\triangle 4.7 \%$ |

Individual Viewing Rates for FY23/3 July Broadcasting Season

|  | All TV <br> stations | TX <br> Viewing rate | TX <br> Share of total | NTV | TV <br> Asahi | TBS | Fuji <br> Television | NHK | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden Hours | 32.4 | 3.2 | 10.0 | 5.7 | 5.2 | 4.1 | 3.8 | 5.4 | 4.6 |
| 19:00-22:00 | -3. 3 | -0.3 | +0.1 | -0.6 | -0.6 | -0.4 | -0.6 | -0.8 | -0.1 |
| All day | 19.5 | 1.2 | 6.4 | 3.5 | 3.5 | 2.7 | 2.5 | 2.8 | 2.7 |
| 06:00-24:00 | -2.1 | -0.2 | -0.2 | -0. 5 | -0.3 | -0.2 | -0.3 | -0.4 | -0.2 |
| Prime Time | 30.4 | 2.8 | 9.3 | 5.3 | 5.2 | 4.0 | 3.8 | 4.7 | 4.2 |
| 19:00-23:00 | -3.1 | -0.3 | $\pm 0$ | -0.7 | -0.6 | -0. 5 | -0.4 | -0.5 | -0.1 |

Individual Viewing Rates for FY23/3 1H

|  | All TV <br> stations | TX <br> Viewing rate |  | NTV | TV <br> Asahi | TBS | Fuji <br> Television | NHK | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden Hours | 32.4 | 3.2 | 9.9 | 5.7 | 5.1 | 4.1 | 3.9 | 5.4 | 4.6 |
| 19:00-22:00 | -4. 2 | -0.4 | +0.1 | -0.4 | -0.6 | -0.5 | -0.7 | -1.4 | $\pm 0$ |
| All day | 19.7 | 1.2 | 6.3 | 3.6 | 3.5 | 2.8 | 2.4 | 3.0 | 2.7 |
| 06:00-24:00 | -2. 6 | -0.2 | -0.1 | -0.4 | -0.3 | -0.2 | -0.5 | -0.6 | -0.2 |
| Prime Time | 30.4 | 2.8 | 9.2 | 5.4 | 5.2 | 4.1 | 3.8 | 4.6 | 4.1 |
| 19:00-23:00 | -4. 0 | -0.4 | $\pm 0$ | -0. 5 | -0.6 | -0.4 | -0.6 | -1.2 | -0.1 |

Changes in Individual Viewing Rates
(\%)


Household Viewing Rates Results for FY23/3 July Broadcasting Season

|  | All TV <br> stations | TX <br> Viewing rate | NTV | TV Asahi | TBS | Fuji <br> Television | NHK | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden Hours | 51.9 | 5.5 | 9.5 | 8.6 | 6.7 | 6.4 | 9.5 | 8.5 |
| 19:00-22:00 | -7.5 | -0.9 | -0.3 | -1.4 | -1.1 | -1.2 | -3.0 | -0.2 |
| All day | 35.1 | 2.3 | 6.5 | 6.4 | 5.1 | 4.4 | 5.8 | 5.3 |
| 06:00-24:00 | -5. 5 | -0.4 | -0.8 | -0.9 | -0.7 | -1.1 | -1. 5 | -0.5 |
| Prime Time | 49.2 | 4.8 | 9.0 | 8.9 | 6.8 | 6.4 | 8.3 | 7.7 |
| 19:00-23:00 | -7.4 | -0.9 | -0.6 | -1.4 | -1.0 | -1.1 | -2.7 | -0.4 |

Household Viewing Rates Results for FY23/3 1H

|  | All TV <br> stations |  | NTV | TV Asahi | TBS | Fuji <br> Television | NHK | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden Hours | 52.0 | 5.6 | 9.3 | 8.8 | 6.8 | 6.3 | 9.5 | 8.5 |
| 19:00-22:00 | -6. 8 | -0.8 | -0.8 | -1.4 | -0.9 | -1.1 | -2.4 | -0.4 |
| All day | 34.8 | 2.3 | 6.5 | 6.4 | 5.1 | 4.4 | 5.5 | 5.3 |
| 06:00-24:00 | -5. 1 | -0.4 | -0.8 | -0.9 | -0.6 | -1.0 | -1.2 | -0.6 |
| Prime Time | 49.4 | 4.9 | 8.9 | 9.0 | 6.8 | 6.3 | 8.3 | 7.8 |
| 19:00-23:00 | -6. 5 | -0.7 | -0.9 | -1.4 | -0.9 | -1.1 | -2. 0 | -0.4 |

[^0]Lower figures: YoY change (\% points)
Share of total: Percentage of the total viewing rate for all TV stations accounted for by the Company

Changes in Household Viewing Rates


## Anime

Anime First Half-Year Sales Categories

|  | (Million yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1H Sales Categories |  |  |  |
| Regional Category | FY23/3 1H | YoY change |  | \% of total |
|  |  | Amount | \% |  |
| Japan | 1,922 | 102 | 5.6\% | 19.1\% |
| Overseas | 8,147 | 1,933 | 31.1\% | 80.9\% |
| Anime total | 10,069 | 2,034 | 25.3\% | 100.0\% |

Streaming Business First Half-Year Sales Categories
(Million yen)

|  | $1 H$ Sales Categories |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| Sales Destination | FY23/3 1H | YoY change |  | $\%$ of total |
|  | Amount | $\%$ |  |  |
| Japan:Video streaming | 3,398 | 803 | $30.9 \%$ | $73.6 \%$ |
| Japan:Others * | 1,019 | $\triangle 100$ | $\triangle 8.9 \%$ | $22.1 \%$ |
| Overseas | 201 | 4 | $2.0 \%$ | $4.4 \%$ |
| Streaming business total | 4,618 | 705 | $18.0 \%$ | $100.0 \%$ |

[^1]First Half-Year Ranking by Title

## Net sales

(1) BORUTO
(2) NARUTO
(3) YU-GI-OH!
(4) Pokémon
(5) BLEACH

## Gross margin

(1) NARUTO
(2) BORUTO
(3) Pokémon
(4) YU-GI-OH!
(5) BLEACH

Contents
First half-Year Ranking by Title
$\square$
(1) Hiyama Kentaro no Ninshin (Pregnancy of Hiyama Kentaro)
(2) Kichijoji Losers (Kichijoji losers)
(3) Akai Nurse Call (Red nurse call)
(4) Ryosangata Riko (Mass production type Riko)
(5) Mentaru Tsuyome Bijo Shirakawa-san (Ms. Shirakawa, a beautiful woman with strong mentality)
(Million yen)

|  | Accounting Period (July to September) |  |  |  | Cumulative Period (April to September) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY22/3 2Q | FY23/3 2Q | YoY change |  | FY22/3 2Q | FY23/3 2Q | YoY change |  |
|  |  |  | Amount | \% |  |  | Amount | \% |
| Net sales | 4,244 | 4,211 | $\triangle 33$ | $\triangle 0.8 \%$ | 8,589 | 8,369 | $\triangle 219$ | $\triangle 2.6 \%$ |
| TIME | 2,681 | 2,717 | 35 | 1.3\% | 5,416 | 5,333 | $\triangle 82$ | $\triangle 1.5 \%$ |
| SPOT | 1,244 | 1,187 | $\triangle 56$ | $\triangle 4.5 \%$ | 2,497 | 2,358 | $\triangle 139$ | $\triangle 5.6 \%$ |
| Others | 319 | 306 | $\triangle 12$ | $\triangle 3.9 \%$ | 675 | 677 | 1 | 0.2\% |
| Operating expenses | 3,484 | 3,657 | 173 | 5.0\% | 6,940 | 7,335 | 395 | 5.7\% |
| Cost of sales, Program production expenses | 1,553 | 1,623 | 69 | 4.5\% | 3,104 | 3,223 | 119 | 3.8\% |
| Other expenses | 901 | 1,003 | 102 | 11.4\% | 1,808 | 2,093 | 285 | 15.8\% |
| Indirect expenses | 1,029 | 1,030 | 0 | 0.1\% | 2,028 | 2,018 | $\triangle 9$ | $\triangle 0.5 \%$ |
| Operating income | 760 | 554 | $\triangle 206$ | $\triangle 27.1 \%$ | 1,648 | 1,033 | $\triangle 615$ | $\triangle 37.3 \%$ |

## Consolidated

Dividend policy: The Company aims to pay a stable dividend (of at least 20 yen), supplemented by a dividend linked to business performance (targeting a 30\% payout ratio)
(Dividend payout ratio: Total dividends/Consolidated profit)

|  | 2Q-end | Year-end | Annual | Payout ratio |
| :---: | :---: | :---: | :---: | :---: |
| FY2018 | 15yen | $25 y e n$ | $40 y e n$ | $35.0 \%$ |
| FY2019 | 15yen | $25 y e n$ | $40 y e n$ | $43.7 \%$ |
| FY2020 | $15 y e n$ | $25 y e n$ | $40 y e n$ | $43.9 \%$ |
| FY2021 | $15 y e n$ | $45 y e n$ | $60 y e n$ | $27.9 \%$ |
| FY2022 | $15 y e n$ | $45 y e n$ <br> (forecast) | $60 y e n$ <br> (forecast) | $30.8 \%$ |

## Consolidated

Full-Year Financial Results Forecasts for the Fiscal Year Ending March 31, 2023
[Consolidated full-year financial results forecasts for the fiscal year ending March 31, 2023 remain unchanged from the previous forecasts (announced on May 12, 2022)]
(Million yen)

| Net sales | FY22/3 results | YoY change | FY23/3forecasts | YoY change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | Amount | \% |
| Terrestrial broadcasting | 110,969 | 16.6\% | 111,197 | 227 | 0.2\% |
| Broadcast related | 36,647 | 2.9\% | 38,684 | 2,037 | 5.6\% |
| BS broadcasting | 17,176 | 10.4\% | 17,314 | 138 | 0.8\% |
| Communication | 5,020 | 9.0\% | 5,190 | 169 | 3.4\% |
| Total consolidated net sales | 148,070 | 13.7\% | 150,000 | 1,929 | 1.3\% |
| Expenses |  |  |  |  |  |
| Terrestrial broadcasting | 104,248 | 15.1\% | 104,639 | 391 | 0.4\% |
| Broadcast related | 33,468 | 2.8\% | 35,400 | 1,931 | 5.8\% |
| BS broadcasting | 14,946 | 5.3\% | 14,994 | 48 | 0.3\% |
| Communication | 4,627 | 7.8\% | 4,790 | 162 | 3.5\% |
| Total consolidated operating expenses | 139,486 | 11.6\% | 141,700 | 2,213 | 1.6\% |
| Operating income |  |  |  |  |  |
| Terrestrial broadcasting | 6,720 | 47.5\% | 6,557 | $\triangle 163$ | $\triangle 2.4 \%$ |
| Broadcast related | 3,178 | 4.3\% | 3,283 | 105 | 3.3\% |
| BS broadcasting | 2,230 | 63.9\% | 2,320 | 89 | 4.0\% |
| Communication | 393 | 25.6\% | 400 | 6 | 1.8\% |
| Total consolidated operating income | 8,584 | 64.2\% | 8,300 | $\triangle 284$ | $\triangle$ 3.3\% |
| Ordinary income | 9,159 | 71.5\% | 8,200 | $\triangle 959$ | $\triangle 10.5 \%$ |
| Profit (loss) attributable to owners of parent | 6,024 | 133.9\% | 5,380 | $\triangle 644$ | $\triangle 10.7 \%$ |

Note: Explanation of the proper use of financial results forecast and other notes
The financial results forecast and other forward-looking statements in this material are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company. A range of factors including a renewed increase in COVID-19 infection and trends in economic activity could cause actual business results to differ significantly.

## TV TOKYO Full-Year Financial Results Forecasts

 for the Fiacal Year Ending March 31, 2023[TV TOKYO full-year financial results forecasts for the fiscal year ending March 31, 2023 remain unchanged from the previous forecasts (announced on May 12, 2022)]


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[^0]:    Upper figures: Viewing rates (\%)

[^1]:    * Refers to sales from sources other than video streaming, such as packaged sales of DVD, etc., program sales to BS and CS broadcasting, and box-office revenue.

